



SEIZERT CAPITAL PARTNERS

4Q18

DECEMBER 31, 2018

## CONCENTRATED

The Concentrated Strategy represents our “best” ideas and focuses on companies with market capitalizations over \$1 billion. These companies are combined to provide a relatively concentrated portfolio of 20 to 30 holdings.

**Seizert Capital Partners (SCP)** strives to preserve and compound our clients’ capital over a long-term time horizon.

Strategy AUM	\$383 million
Inception Date	April 1, 2008
Number of Holdings	25
Primary Benchmark	Russell 1000 Index
Weighted Average Market Cap	\$184 billion

### INVESTMENT PROCESS

#### IDENTIFY

Rank the investment universe to generate a list of stocks that are attractive on a relative basis within each sector.

#### ANALYZE

Fundamental research primarily focuses on three main tenets.

#### BUILD

Utilize a team approach to build concentrated portfolios.

### PORTFOLIO MANAGEMENT TEAM

#### Ed Eberle, CFA

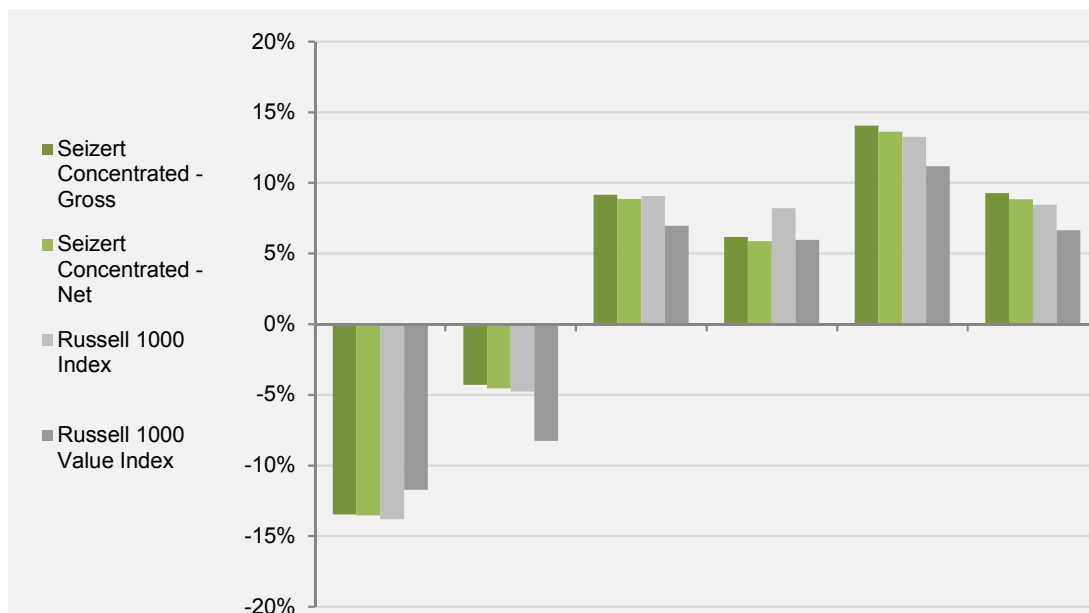
Portfolio Manager / Partner  
28 Years Experience

#### David Collon

Portfolio Manager / Managing Partner  
23 Years Experience

#### Darin Young

Portfolio Manager  
12 Years Experience



	4Q 2018	1 YEAR*	3 YEAR*	5 YEAR*	10 YEAR*	SINCE INCEPTION* (4/1/08)
Seizert Concentrated – Gross	-13.48%	-4.30%	9.17%	6.16%	14.07%	9.28%
Seizert Concentrated – Net	-13.54%	-4.56%	8.87%	5.86%	13.63%	8.85%
Russell 1000 Index	-13.82%	-4.78%	9.09%	8.21%	13.28%	8.48%
Russell 1000 Value Index	-11.72%	-8.27%	6.95%	5.95%	11.18%	6.64%

\*ALL PERIODS GREATER THAN 1 YEAR ARE ANNUALIZED

Performance data is based on the firm’s composite for this strategy. Past performance does not guarantee future results and future performance may be lower or higher than the performance presented, including the possibility of loss of principal. Composite returns for one year or greater are annualized.

Returns are presented both gross and net of management fees and reflect the reinvestment of dividends and other earnings. Gross of fee returns are calculated gross of management and custodial fees and net of transaction costs. Net of fee returns are calculated net of management fees and transaction costs. Net of fee returns were calculated by deducting the actual annual client fees, pro-rated on a quarterly basis. The composite was created in April 2008 and consists of non-taxable institutional accounts managed in a “Concentrated” style with a minimum portfolio size of \$1,000,000. A complete list of composite descriptions is available upon request by emailing [info@seizertcapital.com](mailto:info@seizertcapital.com). Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.



# CONCENTRATED

AS OF DECEMBER 31, 2018

4Q18

DECEMBER 31, 2018

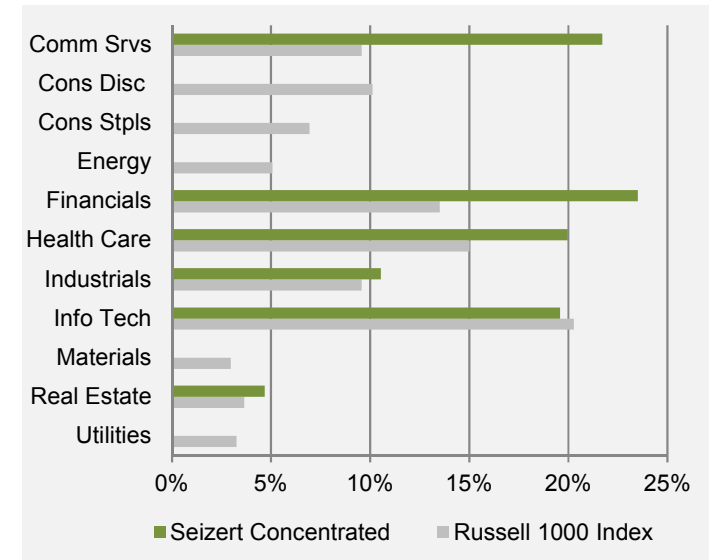
## TOP TEN HOLDINGS

Representative Account as of 12/31/18 Source: FactSet

Company Name	% of Portfolio
Berkshire Hathaway Inc. Class B	7.8%
Liberty Media Corp. Series C Liberty SiriusXM	5.7%
Liberty Broadband Corp. Class C	4.6%
Amgen Inc.	4.5%
Howard Hughes Corporation	4.4%
Discovery, Inc. Class C	4.3%
Assured Guaranty Ltd.	4.2%
Acuity Brands, Inc.	4.0%
McKesson Corporation	3.7%
Pfizer Inc.	3.7%

## PORTFOLIO SECTOR WEIGHTINGS VS. INDEX

Representative Account as of 12/31/18 Source: FactSet



## PORTFOLIO CHARACTERISTICS

Representative Account as of 12/31/18 Source: FactSet

	Portfolio	Russell 1000 Index
Price/Earnings Trail	13.63x	15.25x
Price/Earnings Forward	12.73x	15.10x
Price/Book	1.75x	2.54x
Price/Cash Flow	9.70x	12.05x
LT Debt/Capital	33.46%	40.91%
Return on Capital	23.19%	23.68%
Return on Equity	14.16%	19.12%
Dividend Yield	1.62%	2.08%
Active Share	83.04%	n/a

## COMPOSITE RISK STATISTICS

Source: eVestment

vs. Russell 1000 Index	Since Inception (4/1/08)
Standard Deviation	16.78
Sharpe Ratio	0.53
R-Squared	0.91
Alpha	0.58
Beta	1.04
Tracking Error	5.10
Information Ratio	0.16
Up-Market Ratio	106.65
Down-Market Ratio	102.86

Portfolio characteristics, top ten holdings, sector allocation and market capitalization are based on a representative portfolio which is an account in the composite that we believe most closely reflects current portfolio management style for this strategy. Performance is not a consideration in the selection of the representative portfolio. The information of the representative portfolio shown may differ from that of the composite. The top ten holdings identified and described do not represent all securities purchased, sold, or recommended for clients in the composite and no assumption should be made that such securities or future recommendations were or will be profitable in the future. Portfolio holdings are subject to change without notice. A complete list of holdings for previous 12 months is available upon request.

Benchmark returns have been obtained from ICE Data Pricing and Reference Data LLC, a non-affiliated third-party source. The Russell 1000® Index measures the performance of the large-cap segment of the U.S. equity universe. It is a subset of the Russell 3000® Index and includes approximately 1000 of the largest securities based on a combination of their market cap and current index membership. The Russell 1000® Value Index measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000 companies with lower price-to-book ratios and lower expected growth values. The indices are unmanaged and unavailable for direct investment.

Investing in any strategy has risks. Accounts are subject to price volatility and the value of an account's portfolio will change as the prices of investments go up or down. Before investing in a strategy, you should consider the risks of the strategy as well as whether the strategy is suitable based upon your investment objectives. This communication is provided for informational purposes only. It is not an offer to sell, or a solicitation for the offer to purchase, a security in any jurisdiction where such an offer, solicitation or sale would be unlawful. An investment in accordance with a Seizert Capital Partners strategy may only be pursuant to an executed investment agreement.